

Retirement Plan Fact Finder

ABOUT THIS RETIREMENT PLAN FACT FINDER:

This Retirement Plan Fact Finder will assist you in the initial stages of information gathering in order to generate a customized provider analysis and/or investment monitoring report, as well as a plan design review of ERISA plan types.

The team at the Pension Resource Center will review the data provided in this Retirement Plan Fact Finder and schedule a one on one consultation with you to outline next steps. We leverage a sophisticated provider analysis and investment monitoring system to generate options for the plan sponsor to consider. The following reports are available:

Provider Analysis

Our process allows you to compare the cost and quality aspects of your client's current service provider against the capabilities of other bidding providers. Comparisons from **live** provider RFP responses include a plan's complexity, parameters, investment lineup considerations and service requirements.

The final benchmarking report provides side-by-side comparisons of provider costs and services to isolate differences in a variety of key areas.

Fiduciary Investment Review

Our approach combines sophisticated, institutional measurement techniques with an easy to understand 10-point pass/fail scoring process. We break down the individual elements of success that distinguish superior investment options within a particular asset class.

Sample Investment Policy Statement (IPS)

Used in conjunction with the Fiduciary Investment Review.

Plan Design Review

We can provide you with the tools to present plan design elements that will drive employee participation and engagement to help ensure that employees are being steered in a desired direction... towards the path to successful retirement outcomes.

AFTER COMPLETION:

Click on the "Submit Completed Form" button on the top right of page 1 and email the required supporting documents; or scan and email the retirement plan fact finder with supporting documents to the Pension Resource Center. Our email address is mprcsales@massmutual.com

QUESTIONS?

If you have any questions about the Retirement Plan Fact Finder, or if you need assistance in completing this form, please call the Pension Resource Center at 1-800-842-4015.

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REPRESENTATIVE INFORMATION

Name _____
Address _____ City _____ State _____ Zip _____
Phone _____ Email _____
Agency # _____

Type of Sale: ☐ Education Only with Institutional 3(21) Fiduciary Service ☐ Education Only with Institutional 3(38) Fiduciary Service

Requested Commission: _____ Upfront _____ Trail

Type of Sale: ☐ MML Plan Solutions

Requested Advisory Fee: Basis Points _____ or Flat Dollar Amount \$ _____

Do you plan to split compensation with other Representatives? If yes, list Representatives and % of split.

Representative Name _____ % of Compensation

Representative Name _____ % of Compensation

CLIENT INFORMATION

Plan Name _____
Trust Name (if different than Plan Name) _____
Address _____ City _____ State _____ Zip _____
Contact Name & Title _____ Plan Sponsor/Client Federal Tax ID _____
For-Profit Entity Type ☐ Corporation ☐ Union ☐ Partnership ☐ Sole Proprietorship
Not- For-Profit Entity Type ☐ IRC 501(c)(3) ☐ Church ☐ Healthcare ☐ Governmental ☐ Other _____

CURRENT PLAN INFORMATION

Current Provider _____

Current Product Name _____

Plan Type (Note: More than one may apply.)

☐ 403(b) ERISA ☐ Church Plan (ERISA exempt) ☐ SIMPLE IRA ☐ 457(b) Governmental ☐ Defined Benefit
☐ 403(b) non ERISA ☐ 401(a) Profit Sharing ☐ SEP/IRA ☐ 457(b) Select Group ☐ Other _____
☐ 403(b) Church Plan (ERISA) ☐ 401(a) Money Purchase ☐ 401(k) ☐ 457(b) Tax Exempt

Proposal Type ☐ Start-Up ☐ Takeover ☐ Existing client due diligence

If Start-Up

Desired Plan Type ☐ Defined Contribution ☐ Defined Benefit

Estimated Annual Contributions _____

Number of Expected Eligible Employees _____

If Takeover, are you the current broker of record? ☐ Yes ☐ No

Current Assets in Plan _____

Annual Employer Contributions _____

Annual Employee Contributions _____

Number of Participants with Balances _____

Number of Eligible Participants _____

If surrender charges apply, please include dollar amount _____

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REQUESTED REPORTS

- ☐ Provider Analysis
Please provide current 408(b)(2) fee disclosure statement with current assets broken down by fund.
- ☐ Sample Investment Policy Statement (IPS)
- ☐ Fiduciary Investment Review
Please provide current 408(b)(2) fee disclosure statement with current assets broken down by fund.
- ☐ Plan Design Review
Please provide a complete employee census.

RECORDKEEPING/ADMINISTRATION

Prefer Fully Bundled Solution	<input type="checkbox"/> Y	<input type="checkbox"/> N
Prefer Unbundled Solution <i>Does the Plan Sponsor have a specific Third Party Administrator it would prefer to use? <input type="checkbox"/> Yes <input type="checkbox"/> No</i> <i>If yes, specify _____</i>	<input type="checkbox"/> Y	<input type="checkbox"/> N
Plan Sponsor wants their current provider to be included in the comparison report	<input type="checkbox"/> Y	<input type="checkbox"/> N

ADDITIONAL COMMENTS